

Dear \_\_\_\_\_,

I hope this letter finds you well. As I consider your offer to work as a new associate in your practice, I am writing to share my excitement about the opportunity to enroll in the Ready, Vet, Go Mentorship Program, and to seek your support in this endeavor.

Ready, Vet, Go offers a comprehensive mentorship program that focuses on joy, curiosity, and professional development, aligning perfectly with my goals in my career. With highly experienced mentors guiding me through monthly workshops, small group meetings, a robust learning platform as well as a large community of support, I will gain the skills and confidence needed to excel in your practice.

Some of the benefits of Ready, Vet, Go for me are:

- Increased confidence
- Support from a community of other early career vets
- 12 units of RACE approved CE
- Communication, time management, and other professional development skills

Some of the benefits of Ready, Vet, Go for our clinic are:

- Improved associate retention
- Increased productivity
- Less time onboarding
- Improved staff cohesion and morale

I want to highlight the significant financial benefits that participation in Ready, Vet, Go can bring to our practice. By decreasing turnover and increasing the confidence and productivity of new associates, your clinic stands to gain substantially in terms of efficiency and profitability. The minimal time commitment required from the clinic – simply blocking off 75 minutes once a month for my participation in the program – pales in comparison to the long-term benefits it will yield. With a modest investment of \$3500, our practice can provide me with the mentorship and guidance I need to thrive in my role, fostering a strong foundation for a fulfilling and successful career in veterinary medicine.

I am excited to work with you, and I know that my participation in Ready, Vet, Go will complement the invaluable guidance and support provided by your clinic's mentorship program. Ready, Vet, Go is designed to work alongside existing mentorship structures, enriching my learning experience and providing additional resources to support me as a new veterinarian.

Details about the program are attached. Thank you for considering my request, and I look forward to the opportunity to grow and thrive with your support.

Warm Regards,

# READY, VET, GO MENTORSHIP PROGRAM INFORMATION

Mentorship  
Confidence  
Community



# GREETINGS

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Dr. Dani Rabwin is as passionate about veterinary medicine today as she was when she graduated from UC Davis in 2004. She is a practicing veterinarian, mentorship expert, public speaker and author. Her love for this field comes through to her clients, colleagues, and the host of veterinary and technician students and early career vets she has mentored over the years. Dr. Dani's unique combination of enthusiasm and experience makes her perfectly suited to elevate veterinary mentorship.



We believe that new veterinarians should strive for *so much more than avoiding burnout.*

Let's help them thrive and find joy in this amazing profession!

# WHAT IS READY, VET, GO?

01

## COHORT BASED

New vets gain community and support interacting with mentors and peers

02

## 6 MONTHS

Enough time to dive deep into topics and build a strong foundation

03

## REMOTE

Live and asynchronous components work with vets busy schedules

04

## RVG COMMUNITY

12 months: Webinars, Live Events, CE, peer support and more

Ready, Vet, Go supports new veterinarians and veterinary practices with a revolutionary six-month guided mentorship experience that walks new graduates through the essential skills not covered in veterinary school. Our unrivaled veterinarian-led remote learning journey shapes new grads and early career vets into confident, capable, and curious professionals.

## The Perks

- An exclusive online learning platform
- Monthly and bimonthly coaching calls
- Six asynchronous hot-topic modules
- Camaraderie with other new grads
- Downloadable tools and content
- One-on-one private coaching opportunities
- 12 units of RACE-approved CE
- Mentee skills training
- Small corporate group plans available

## Benefits for Veterinary Practices

- Accelerated new-hire onboarding and assimilation
- Increased practice production
- Increased associate retention
- More time to focus on business management and growth
- Increased ability to attract new associates

# READY, VET, GO STRUCTURE

Running a veterinary practice is challenging – that’s why the Ready, Vet, Go Mentorship program works with you to provide exactly the kind of support that your associates need to thrive and become happy, productive members of your team. Ready, Vet, Go is fully remote and includes live meetings with highly experienced mentors along with self-paced online components.

- Mentor Identification & Invitation
- Establish Relationship Guidelines
- Self Directed Learning
- Mentee Skills Workbook
- Skills Used Throughout Program

## Mentee Skills Training

- 7 Monthly 75-minute Workshops
- Guest Speakers
- Break-out Rooms
- Clinical Case Rounds
- Focused on monthly topics

## Vet's Success Workshops

## Pack Meetings

- Small (2-3 person) groups
- Mentor Facilitated
- 2X month - 60 minutes
- Deep Dive into Topics
- Safe Space
- Mentees gain confidence, support and growth

## RVG Community

- Ask-Me-Anything live events
- Webinars with Guest Speakers
- RACE approved CE
- Discussion Forums
- One-on-one support

# MODULE TOPICS

## Essential Topics for New Vets

### 1 - Client Communication

#### Exam Room Communication

- Verbal and nonverbal communication
- Exam room efficiency

#### Post Exam Room Communication

- Triaging client follow up
- Efficient phone call follow up
- Efficient email follow up

#### Tools

- Sick & well -visit checklists
- Curbside checklist
- Exam room videos
- Communication templates
- Lab results audio

### 2 - Time Management

#### Organizing your work day

- Navigating your appointment schedule
- Finding pockets of time to get things done
- Delegating and Staff Utilization

#### Next day prep

- Prepping for appointments
- Prepping for procedures

#### Tools

- Triaging tasks, delegating, automation
- Efficient exam room video
- Prepping checklists
- Avoid the studying rabbit hole

### 3 - Practice Culture

#### Fitting in with your new team

- Fitting in with CSRs, techs, colleagues
- Fear Free Intro

#### Adding value to your practice

- Adding financial value
- Understanding practice finances
- Adding cultural value

#### Tools

- Fear Free tips
- Tips for collegiality with associates/team
- Profitable practice calculator
- Exam room videos

# MODULE TOPICS

## Essential Topics for New Vets

### 4 - Specific Stressors

#### Your Personal Philosophy & Big WHY

- How understanding your PP and BW will help you connect with your clients
- How personal bias affects your interactions with clients

#### Tools

- Finding your BW, PP Reflection
- QOL flowchart
- Diffusing conflict
- Reading the room

#### Complex Discussions

- Euthasia and QOL
- "Angry" Clients

### 5 - Preventing Burnout

#### Creating a self care toolkit

- Food, exercise, people, sleep, breath, boundaries

#### Tools

- Recipes, breathing techniques
- Setting boundaries
- Self care calendar, meal planner
- Hard-bound Journal

#### Prioritizing and scheduling self care

- Implement your toolkit in and out of the clinic

### 6 - Flourishing Finances

#### Budgeting Made Easy

- Optimizing finances
- Managing student debt

#### Tools

- Budget template
- Student loan repayment checklist
- Saving for retirement checklist
- Money conversations checklist & scripts
- Complimentary consultation with a financial advisor

#### Saving for retirement

- Fruitful money conversations
- Practical advice



# NEW GRADS NEED COMPREHENSIVE MENTORING

## READYVETGO

### CAN BRIDGE THE GAP



#### MENTORSHIP

Practices that use Ready, Vet, Go mentorship programs have 67% lower turnover rates than the national average, saving them up to hundreds of thousands of dollars per year in hiring, onboarding, and lost production costs.



#### CONTINUING EDUCATION

RACE-approved CE options via our traditional mentoring program and within our Ready, Vet, Go Community. New webinars live and on-demand added each month!



#### COMMUNITY

A community of veterinarians in early stages of their careers. Regardless of the size of your practice, your new associates will find colleagues with similar struggles, strengths and interests in our vibrant and active online community.

#### PRICING

\$3,500 per mentee  
Group Discounts Available



READYVETGO.CO



# CONTACT US

EVERY NEW VETERINARIAN FACES STRUGGLES AND DOUBTS.  
READY, VET, GO EQUIPS NEW VETS WITH THE SKILLS THEY  
NEED TO RISE ABOVE THE HURDLES.



Dani Rabwin, DVM, Founder

LET READY, VET, GO VETERINARY  
MENTORSHIP SHOW YOU OR YOUR NEW  
GRAD ASSOCIATES THE FAST TRACK TO A  
LONG AND REWARDING CAREER.

*Get in touch!*

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510-827-0273

We would love the opportunity to work with you and your new and early career associates to help complement the amazing support you are already providing!